



Village of Westport

Agenda

10th Council Meeting being a Special Meeting
following the adjournment of the May 21st Meeting of
the Committee of the Whole
Council Chambers

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1 **CALL TO ORDER**

2 **ADOPTION OF AGENDA**

21 Adoption of Agenda

3 **DECLARATIONS OF CONFLICT OR PECUNIARY INTEREST**

4 **STAFF REPORTS**

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41 LeBoat Mooring Fees for 2019

5 **NOTICE OF MOTION**

6 **ANNOUNCEMENTS**

7 **QUESTIONS FROM THE PUBLIC**

8 **QUESTIONS FROM THE MEDIA**

9 **CONFIRMATORY BY-LAW**

5

91 By-law 2019-20

10 **ADJOURNMENT OF REGULAR COUNCIL MEETING**

101 That this meeting of the Council of the Village of Westport be adjourned at
_____ p.m.

NOTE: If you require any accommodations for a disability in order to attend or participate in meetings or events, please contact us in advance so that arrangements can be made in a timely manner. Please contact info@villageofwestport.ca or call (613) 273-2191



Council Briefing Note: LeBoat Mooring Fees for 2019

Date: May 21, 2019

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Executive Summary

Negotiations with LeBoat, regarding compensation to the Village of Westport for the 2019 mooring season in the Westport Harbour, have reached an agreement between the Village and LeBoat.

Recommendation

That Council receive the report of the CAO dated May 21, 2019 and entitled "LeBoat Mooring Fees for 2019";

And that Council approve the compensation package for Le Boats mooring in Westport Harbour for 2019 boating season, as follows:

1. Current commitment of \$1660 for the 2019 season
2. First night dockage free for a maximum of two (2) LeBoat boats using up to 80ft of dockage space. LeBoat to be invoiced monthly at the standard rate for excess footage. LeBoat operators arriving after the first two are in the Harbour will pay the full nightly fee.
3. A good will payment of \$8,340.

Approved for Council Consideration

Paul Snider, C.A.O./Clerk

Background

In July of 2018, both the Mayor and CAO flagged for Ann Weir, Manager of EcDev for UCLG and point person for the counties with LeBoat, that the Village could not support another year (in 2019) of only receiving \$1660 CAD from LeBoat for unlimited access of its vessels in the Harbour. Meetings also occurred in November between the Vice-President Cheryl Brown and the Mayor and another senior member of LeBoat and the CAO. No resolution was reached.

In April, Council decided to charge standard prices to LeBoat vessels as negotiations had stalled and a decision was required to pass the Village budget. Council added \$10K of revenue to the Harbour 2019 budget, with the expectation of having another 235+ LeBoat season in addition to the regular number of visiting vessels and seasonal boaters.

Negotiations between the Mayor & CAO and Executives from LeBoat have continued and concluded on May 16, with Le Boat accepting the last offer from the Village.

This offer includes the following:

1. Current commitment of \$1660 for the 2019 season
2. First night free for a maximum of 2 boats using up to 80 ft of dockage space. LeBoat will be invoiced monthly at the standard rate for excess nightly footage. LeBoat operators arriving after the first two are in the Harbour will pay the full nightly fee.
3. A good will payment of \$8,340 for 2019

Analysis

This will result in the Village being compensated \$10K to cover the mooring fees from LeBoat. This compensation covers the first two (2) LeBoat vessels nightly and requires LeBoat operators to pay the standard fee for the 2nd night and beyond. This means the Village is getting the full fee from either the LeBoat operator who has decided to stay a 2nd night or by freeing up dock space for another boater. Only 80ft of dockage nightly is included, which takes into consideration the larger boats in the fleet.

This agreement removes potential conflicts between LeBoat operators and Village Harbour Staff as the contracts between LeBoat and its customers state that the Village of Westport is one of the locations where their mooring is covered by their weekly rate.

Financial Considerations

The budgeted revenue of \$10K will be received from LeBoat. Additional revenue will be earned by 2nd night stays and beyond by LeBoat operators paying the standard fee or by freeing up dock space for another paying customer.

LeBoat operators arriving after the first two boats are in the Harbour will pay the full nightly fee.

End of Report

THE CORPORATION OF THE VILLAGE OF WESTPORT

BY-LAW 2019-20

A By-law to Confirm the Proceedings of Council
at its meeting held on Tuesday, May 21, 2019

The Council of the Corporation of the Village of Westport hereby enacts as follows:

1. The action of the Council at its meeting held on Tuesday, May 21, 2019, in respect to each recommendation contained in each report and in respect of each motion, resolution and other action passed and taken by the Council at its said meeting is hereby adopted, ratified and confirmed.
2. The Mayor and appropriate officials of the Corporation are hereby authorized and directed to do all things necessary to give effect to each of the said actions, motions and resolutions or to obtain approvals where required.
3. Except where otherwise provided, all documents required to be signed on behalf of the Corporation shall be signed by the Mayor or in her absence the appointed Acting Mayor, and by the Clerk or in the Clerk's absence the Deputy Clerk, and the Clerk is hereby authorized and directed to affix the seal of the Corporation to all such documents.
4. This By-law, to the extent to which it provides authority for or constitutes the exercise by the Village Council of its powers to proceed with, or to provide any money for any undertaking, work, project, act, matter or thing which requires an approval in addition to the approval of Council, shall not take effect until the additional approval has been obtained.
5. This By-law shall come into force and take effect on the date of its passing.

ENACTED AND PASSED this 21st day of May 2019.

MAYOR

CLERK